

PRICE SUBMITTAL
CITY OF AUSTIN ("City") - FLEET MOBILITY SERVICES DEPARTMENT
WELDING AND FABRICATION SERVICES FOR MEDIUM/HEAVY-DUTY VEHICLES AND EQUIPMENT

Solicitation No.: IFB 7800 BRS1021

Special Instructions: Offerors must use this Price Submittal to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

It is the City's intent to only make one award. Bidders must bid on all Sections and all Line Items. A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item(s) and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) shall be considered as non-responsive and will result in disqualification for award.

Prices offered on the Price Submittal shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

SECTION 1 -- HOURLY LABOR RATE

LINE ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT	UNIT PRICE	EXTENDED PRICE
1.1	LABOR RATE PER HOUR FOR MILD STEEL WELDING (Normal business hours as specified in the Scope of Work)	550	HR	\$60.00	\$33,000.00
1.2	LABOR RATE PER HOUR FOR STAINLESS STEEL WELDING (Normal business hours as specified in the Scope of Work)	400	HR	\$70.00	\$28,000.00
1.3	LABOR RATE PER HOUR FOR ALUMINUM WELDING (Normal business hours as specified in the Scope of Work)	375	HR	\$70.00	\$26,250.00
1.4	LABOR RATE FOR FABRICATION	300	HR	\$60.00	\$18,000.00
1.5	LABOR RATE FOR THE REMOVAL OF VEHICLE PARTS	100	HR	\$60.00	\$6,000.00
1.6	LABOR RATE FOR MOBILE WELDING SERVICE	40	HR	\$75.00	\$3,000.00
TOTAL - SECTION 1					\$114,250.00

SECTION 2--RELATED SERVICES

LINE ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT	UNIT PRICE	EXTENDED PRICE
2.1	FLAT FEE FOR EXPEDITED SERVICES	15	EA	\$100.00	\$1,500.00
2.2	FLAT FEE FOR PICK UP AND DELIVERY OF UNITS	20	EA	\$100.00	\$2,000.00
TOTAL - SECTION 2					\$3,500.00

SECTION 3 -- MATERIAL PRICING (INFORMATIONAL PURPOSES ONLY)

The City wishes to purchase welding materials for repairs for City vehicles and equipment. The City **estimates** spending approximately \$23,000 on these materials. The % markup(s) shall be fixed throughout the term of the Contract and are not subject to increase.

Percentage Markup - is the percentage that will be added to material costs for each job. Receipt for purchased material costs must be provided with each invoice submitted to the City for payment. Percentage markup shall be documented on the invoice to the City.

LINE ITEM	MATERIALS	ANNUAL ESTIMATED SPEND	% MARKUP TO MATERIALS COST	EXTENDED TOTAL
3.1	Mild Steel Material	\$15,000	20%	\$15,000
3.2	Stainless Steel Material	\$4,500	20%	\$4,500
3.3	Aluminum Material	\$1,500	20%	\$1,500
3.4	Other Materials	\$2,000	20%	\$2,000
TOTAL - SECTION 3				\$23,000.00